**2020-2021 Edward H. Schmidt School of Professional Sales (ESSPS) Scholarship Application**

(For Full-Time Entering Freshmen)

**Priority Deadline: January 31, 2020**

Complete this application and return using one of the following options:

1. Email completed form as an attachment to, [EdwardSchmidtSchool@utoledo.edu](mailto:EdwardsSchmidtSchool@utoledo.edu), OR
2. Postal Return: Print and mail to:

Edward H. Schmidt School of Professional Sales

College of Business and Innovation

The University of Toledo – Mail Stop 103

2801 W. Bancroft St.

Toledo, Ohio 43606

Only applicants that meet the criteria established in (A) below will be eligible to be considered for the Edward H. Schmidt School of Professional Sales (ESSPS) scholarship awards.

Formed in 1990 and endowed in 2002 as the first professional sales major in the country from an Association to Advance Collegiate Schools of Business (AACSB) accredited college of business administration, the Edward H. Schmidt School of Professional Sales (ESSPS) at The University of Toledo's College of Business & Innovation is one of the top university sales programs in the world, with over 200 students, a world class curriculum, professional certifications, and multiple corporate, university (University Sales Center Alliance founding member) and international (Global Sales Science Institute founding member) elite partnerships. The ESSPS was independently recognized as being in the top 5% of all professional sales programs, a robust designation, in a 2011 study by DePaul University’s Center for Sales Leadership***.***

***(A) Full-Time Entering Freshmen***

One-time annual scholarship of at least $1,000

Required Qualifications

* Incoming freshman who declares a Pre-Professional Sales major upon entering the University of Toledo

Preferred Qualifications:

* High School GPA of 3.0 and higher
* ACT of 25 and higher
* Member of a sales competition team and/or involvement in student business related organizations such as DECA
* Experience in professional sales via internships and/or other professional work

**Section 1: Personal History/Background**  Incoming Freshmen

1. Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(First) (M.I) (Last)

1. Rocket Number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
2. Permanent Address: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Street) (City) (State) (Zip Code)

1. Telephone Number: ( )\_\_\_\_\_\_\_\_\_\_-\_\_\_\_\_\_\_\_\_\_\_\_\_
2. Email Address: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
3. Gender: \_\_\_\_Male \_\_\_\_Female \_\_\_\_Prefer not to identify
4. Ethnic Background (Response is voluntary and will be treated as confidential. No advance action will result if applicant does not respond)

\_\_\_\_African American \_\_\_\_American Indian/Alaskan Native \_\_\_\_Asian American/Pacific Islander

\_\_\_\_Caucasian/White \_\_\_\_Hispanic American \_\_\_\_Other \_\_\_\_Prefer not to say

1. Are you a U.S. Citizen: \_\_\_\_Yes \_\_\_\_No
   1. For Non-U.S. citizens, are you a permanent resident (green card holder)? \_\_\_\_Yes \_\_\_\_No

**Section 2: Education History**

1. High School: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Name) (City) (State)

* 1. GPA: \_\_\_\_\_\_\_\_
  2. ACT: \_\_\_\_\_\_\_\_
  3. Are you taking honors or AP courses? \_\_\_\_Yes \_\_\_\_No
  4. Are you currently or have you been enrolled in Post Secondary courses? \_\_\_\_Yes \_\_\_\_No

1. Anticipated College Graduation: Year:\_\_\_\_\_\_\_\_\_ Term: \_\_\_\_Fall \_\_\_\_Spring \_\_\_\_Summer
2. Do you plan on attending classes, at the University of Toledo, for the 2019-2020 term? \_\_\_\_Yes \_\_\_\_No
   1. Estimated Credit Hours: \_\_\_\_\_\_\_\_\_
   2. Do you plan/Did you file for financial aid for the 2019-2020 academic year? \_\_\_\_Yes \_\_\_\_No
   3. (Incoming Freshmen Only) Have you been admitted to the University of Toledo? \_\_\_\_Yes \_\_\_\_No
   4. Would you like to receive additional ESSPS Information? \_\_\_\_Yes \_\_\_\_No
   5. Are you receiving any other scholarships for the 2019-2020 academic year? \_\_\_\_Yes \_\_\_\_No

Amount if yes\_\_\_\_\_\_\_

**Section 3: Extracurricular Activities**

1. High School and/or University Awards/Honors/Scholarships (Please list name of activity, years participated, leadership or office roles)
2. High School and/or University Activities (Clubs, Organizations, Athletics, etc.) (Please list name of activity, years participated, leadership or office roles)
3. Community and Non-School Activities and Involvement (Please list volunteer experience, community service, etc.)
4. What is your career objective and how does Professional Sales fit into this objective?
5. Employment History

Employer Position Hrs/Wk Dates Employed

1. Please provide any other information you would like the scholarship committee to consider:
2. Statement: I certify that the information contained in this application is complete, accurate, and true to the best of my knowledge. I understand that any misrepresentation of facts on this application could be cause for revocation of scholarship if discovered after I receive the scholarship and/or no longer eligible for the scholarships being offered.

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(Signature) (Date)