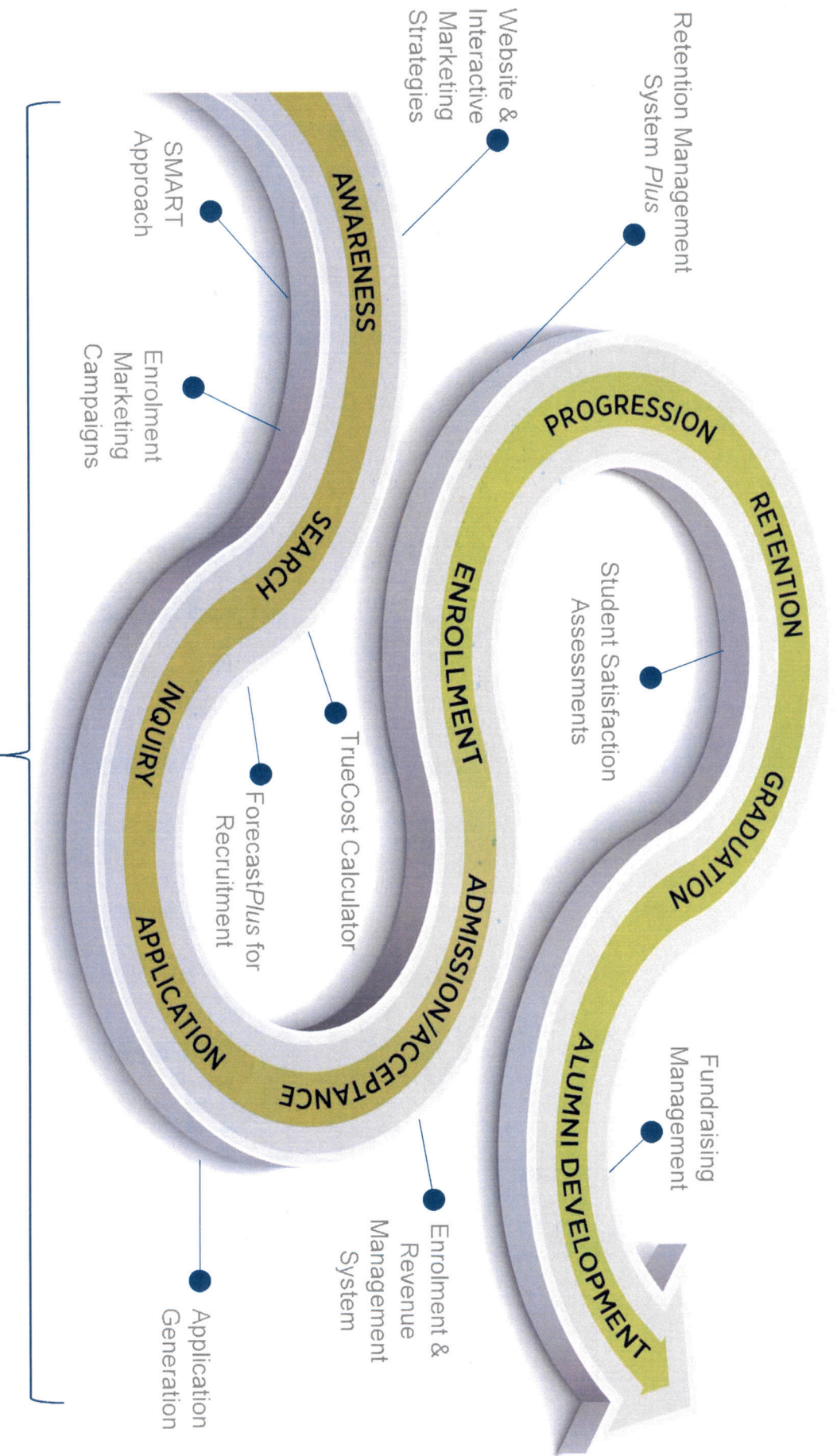
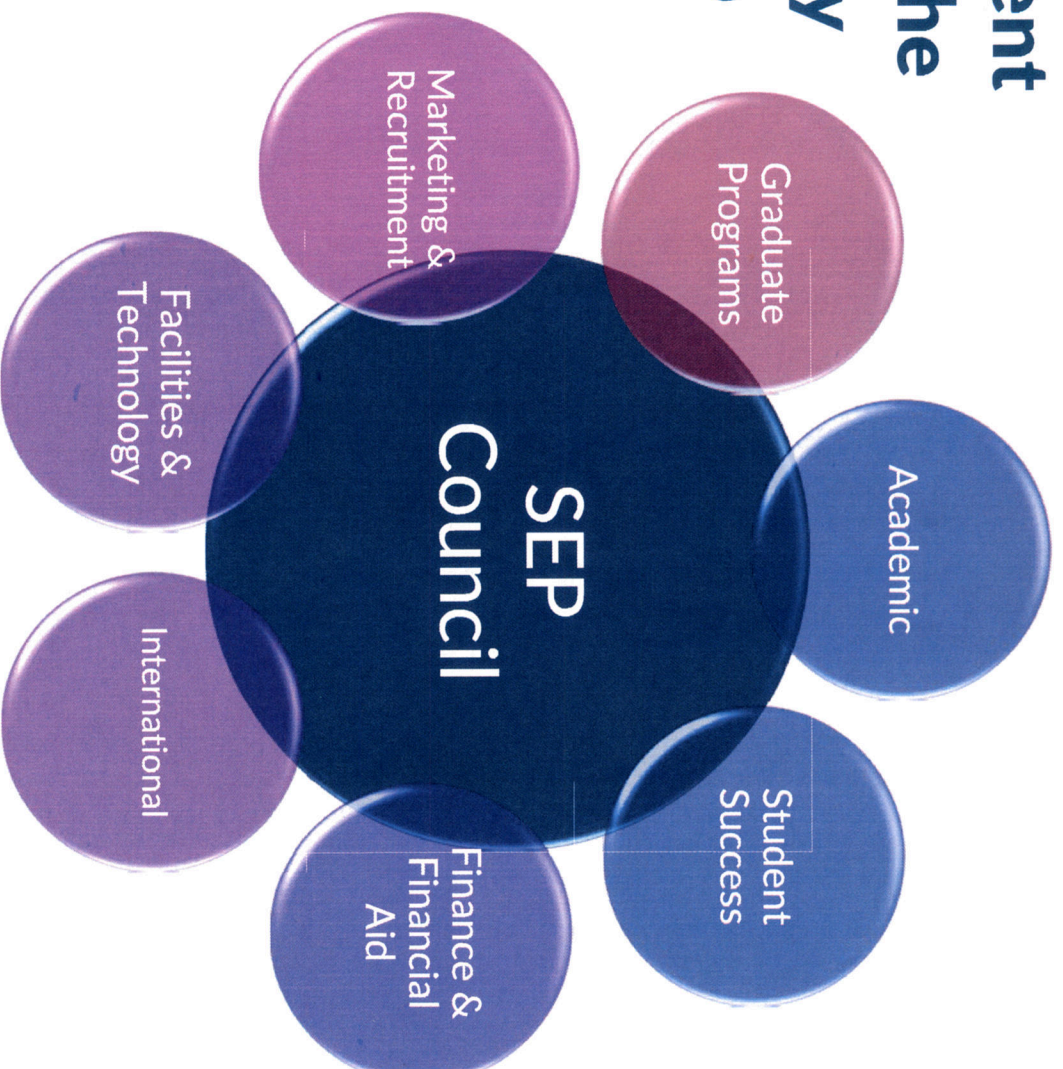


Our integrated services address each stage of the student lifecycle



The Current Plan for the University of Toledo



Data

Communications

Overall SEP Project Scope, extremely tentative

Proposed Visit Schedule

| Visit Number | Date | Objectives/Focus |
|--------------|--------------------------------|--|
| One | November 4-5, 2015 | Data preparation; planning assumptions; initial KPI identification; solidify organization; data preparation; set the stage |
| Two | January 7-8, 2016 tentative | Hard launch of SEP: Working group mini-conference; situation analysis launch |
| Three | February 2015 | Situation analysis review; initial strategy ideation; business planning organization |
| Four | March 2016 | Business plans review and vetting one; additional strategy ideation |
| Five | May 2016 | Business plans review and vetting two |
| Six | June 2016 | Strategy/business plan prioritization summit |
| Seven | August 2016 | Prioritization; plan formation |
| Eight | September 2016 | Implementation |